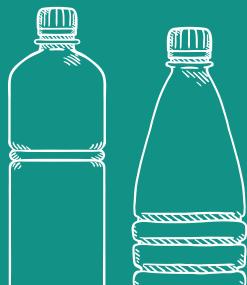


2024-2025 FINAL SUMMARY

THE REGIONAL RECYCLING GROUP'S HOLIDAY CRV RECYCLING CAMPAIGN

The Regional Recycling Group's (RRG) Holiday CRV Recycling Campaign concluded in February, with the sixth and final phase taking place over Super Bowl weekend. The campaign was once again successful in encouraging residents in the 31 participating cities and counties to recycle their CRV beverage containers. The campaign took place over six separate holiday periods when large volumes of empty CRV cans and bottles are generated: Memorial Day, Fourth of July, Labor Day, Christmas, New Year's Eve, and Super Bowl.











THE MEDIA AND SPOTS

The extensive social media ad placements for this campaign reached millions of residents in the participating cities and counties that engage on the various platforms. Using sophisticated targeting tools, we were able to reach only those individuals living in these jurisdictions and those most likely to be motivated by our messages. The six campaign spots on CRV beverage container recycling are designed to encourage action: the recycling of empty CRV cans and bottles.

After viewing a spot, users had the option to visit the campaign's landing page — <u>HolidayRecycling.com</u> — or the participant's can and bottle recycling web page to access more information, including how to recycle cans and bottles in their community.

Campaign activities began in May '24 with the Memorial Day phase and ran through the Super Bowl phase in February '25.



The 2025-2026 Holiday CRV Campaign Begins This May!

The first phase of the '25-'26 campaign will take place over Memorial Day Weekend in late May. Please let us know by May 16 if your city or county would like to take part.



TO VIEW THE SPOTS, VISIT HOLIDAYRECYCLING.COM



CAMPAIGN PARTICIPANTS

BENICIA BUTTE COUNTY CALISTOGA CERES CITRUS HEIGHTS COVINA DIXON ELK GROVE ESCALON FAIRFIELD GALT GOLETA LAGUNA BEACH NAPA NAPA COUNTY PATTERSON

PITTSBURG RANCHO CORDOVA REDDING SACRAMENTO SACRAMENTO COUNTY SAN JOAQUIN COUNTY SANTA CLARITA SOLANO COUNTY ST. HELENA STANISLAUS COUNTY SUISUN CITY TORRANCE VACAVILLE VALLEJO YOUNTVILLE

CalRecycle All spots are approved by CalRecycle

The graphic: "Wine and liquor containers are now redeemable!" has been added to the spots.

SOCIAL MEDIA AND DIGITAL PLATFORMS

The platforms used during the campaign were Facebook, Instagram, YouTube, Google Ads Network, TikTok, X, and Pinterest.

FACEBOOK

Facebook is an online social media and social networking service owned by Meta Platforms. As of 2023, Facebook claimed 3.03 billion monthly active users (37.1% of the world's population) and ranked fourth in global Internet usage. It was the most downloaded mobile app of the 2010s and is the most used social platform worldwide.

Facebook can be accessed from devices with Internet connectivity, such as personal computers, tablets, and smartphones. After registering, users can create a profile with information about themselves. They can post text, photos, and multimedia, which are shared with other users who have agreed to be their "friend" or, with different privacy settings, publicly. Users can also communicate directly with each other via Facebook Messenger, join common-interest groups, and receive notifications on the activities of their Facebook friends and the pages they follow.

INSTAGRAM

Instagram is a photo- and video-sharing social networking service founded in 2010 and owned by Meta Platforms. The app allows users to upload media that can be edited with filters and organized by hashtags and geographical tagging. Posts can be shared publicly or with pre-approved followers. Users can browse other users' content by tag and location, view trending content, like photos and videos and follow other users to add their content to a personal feed.

As of 2023, there were more than 1 billion active Instagrammers, with half of those users active every day and 35% using the platform several times per day. There are 16.6 million Google searches for "Instagram" per month, 95 million photos and videos are shared on Instagram per day, and more than 40 billion photos and videos have been shared on the platform since its inception.



Х



X is a microblogging and social networking service on which users post and interact with messages known as "tweets." Registered

users can post, like, and retweet tweets; however, unregistered users only have the ability to read tweets that are publicly available.

X has 330 million monthly active users and 145 million daily users, and a total of 1.3 billion accounts have been created. More than 80% of active users access the service via mobile devices, and 22% of Americans are on X.



YOUTUBE/GOOGLE ADS NETWORK



YouTube is an online video-sharing, streaming, and social media platform. Owned by Google, it was launched

in 2005 and is the second-most-visited website after Google Search. YouTube has more than 2.5 billion monthly users who collectively watch more than 1 billion hours of videos each day. Videos are being uploaded at a rate of more than 500 hours per minute.

YouTube has expanded beyond the core website and now operates in mobile apps and on network television, with the ability to link with other platforms. Categories on YouTube include music videos, video clips, news, short films, feature films, documentaries, audio recordings, movie trailers, teasers, livestreams, vlogs, and more. Most content is generated by individuals, including collaborations between YouTubers and corporate sponsors such as Disney, Paramount, and Warner Bros.

YouTube has had an unprecedented social impact, influencing popular culture, starting Internet trends, and creating multimillionaire "celebrities."



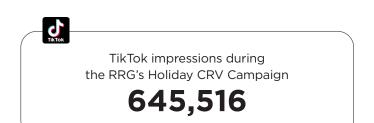
ΤΙΚΤΟΚ

TikTok is a short-form video hosting service owned by ByteDance. It hosts user-submitted videos, which can range in duration from 3

seconds to 10 minutes. Since its launch, TikTok has gained a large global following, with over 1.7 billion users globally, out of which 1.1 billion are monthly active users. As of the first quarter of 2023, there were over 113 million monthly active users in the United States.

The mobile app allows users to create short videos, which often feature music in the background and can be sped up, slowed down, or edited with a filter. Users can also add their own sound on top of the background music.

TikTok tends to appeal to younger users, as 41% are between the ages of 16 and 24. These individuals are considered Generation Z. Among these Gen Z users, 90% said they use the app daily. The average user was spending 1 hour and 25 minutes on the app daily and opening TikTok 17 times.



PINTEREST

Pinterest is a social media platform that allows users to discover and share visual content like images and videos. Users can organize their ideas into boards based on themes, interests, or hobbies. Users find inspiration for projects, recipes, home decor, and save Pins to boards to keep ideas organized and share ideas with others.

Pins also link back to their original online source, which helps drive traffic to an advertiser's website. Pinterest activity tends to have a longer shelf life than that of other social media platforms. Pinterest has 522 million monthly active users worldwide, with 90 million users in the U.S. Women make up the majority of Pinterest users, with women aged 25-34 being the largest demographic. Pinterest is also popular with Gen X, Millennial, and Gen Z users.

Pinterest impressions during the RRG's Holiday CRV Campaign **52,646**



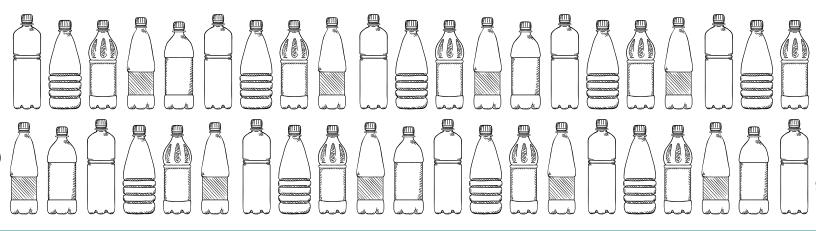
The total number of impressions delivered on all platforms during the RRG's '24-'25 Holiday CRV Campaign

8,380,497

WEBSITE

The campaign's website — HolidayRecycling.com — includes CRV beverage container recycling information, tips, and links to local information. The website is included on all spots and serves as the landing page for the digital ads unless the participant elected to have their own website used instead.





THE RRG'S MISSION

The RRG is committed to using best practices to advance the recycling and waste reduction programs of its participants. Numerous studies support the importance of public education campaigns for recycling programs and emphasize that the recycling message should be reinforced regularly to create and maintain good recycling habits among residents. The RRG actively disseminates and reinforces the recycling message to help create new social norms in the region's communities. Members pool their resources and expertise to carry out multifaceted media campaigns promoting personal action and behavior changes regarding recycling. These cooperative educational campaigns are exceptionally costefficient. The centralized coordination prevents unnecessary duplication of efforts while allowing the purchase of regional media at a fraction of the cost individual members would pay for equivalent stand-alone media outreach. The RRG's members also collaborate on the development of outreach materials and other educational tools, creating messages that speak to the region as well as to individual communities. Together, the RRG's members are efficiently taking collaborative action to help ensure our citizens remain educated and motivated to recycle, thus contributing to the well-being of our communities, our region, and our planet.



TO TAKE PART IN THE '25-'26 CAMPAIGN, OR IF YOU HAVE ANY QUESTIONS, PLEASE CONTACT:

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